

# OWN THE SMART SMART GYMEN ONLY O

AN INVIGORATING INVESTMENT



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# MHY INVEST IN FINESS?

The fitness industry has experienced exponential growth since inception. The development of new facilities and concepts has spurned a year-on-year increase of new participants around the world. And as the heightened awareness of the benefits of living a healthy lifestyle become more prevalent in everyday lives, the demand for affordable fitness and health eating has never been greater. Data supports that gym users and non-users consistently state 'price' as a fundamental consideration or barrier to participation.

39%

Globally, 39% of adults over 18 years exercise regularly 39%

Another 39% do not currently exercise but would like to

20%

20% exercises regularly

**25**%

25% of those considering exercise but not attending a gym would consider doing so

60%

60% of lapsed members would consider rejoining their local gym<sup>1</sup>

<sup>1</sup> Nielsen Report 2019





GoFit is the latest addition to the Evolution Wellness portfolio, a game-changer in the high value, low price fitness category

Evolution Wellness is the owner and operator of some of Asia's best-known fitness brands, with more than 175 properties across 6 countries











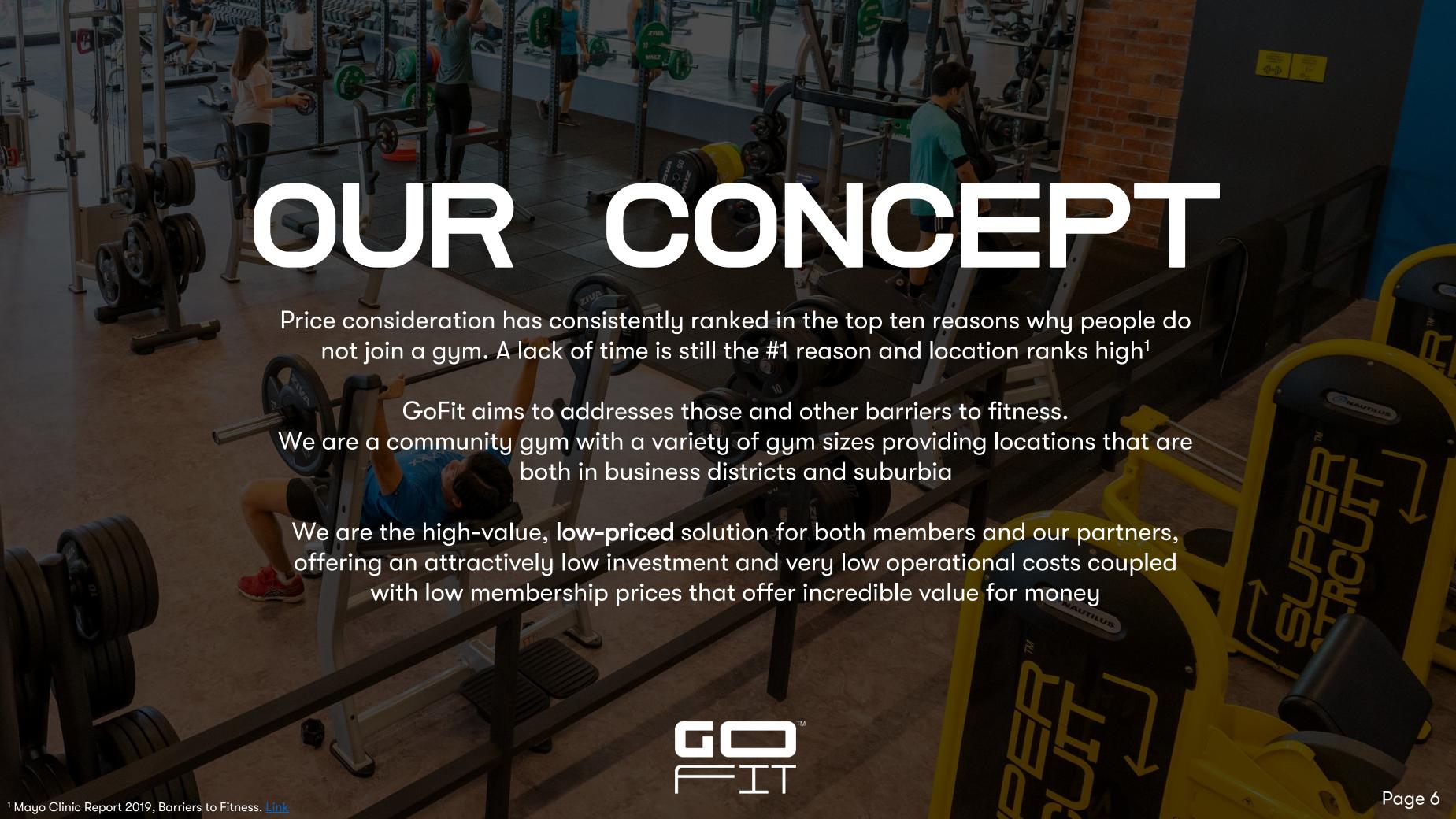




Fitness is essential to life so it shouldn't feel like a chore. As an essential part of our lives, fitness should work around you and your needs

We are here to energize your life through easy and affordable fitness





# OUR SIGNATURES

We have created a range of unique features to provide an enhanced experience for members that underpins our high-value, low-priced brand promise





Express full body workout with GoFit signature – SuperCircuit. A 30-minute workout with a mix of cardio and strength training



High quality virtual classes led on screen by the best in the business



Private training zone with a feature to cast workout programmes on mobile phone to screen



# OUR SIGNATURES

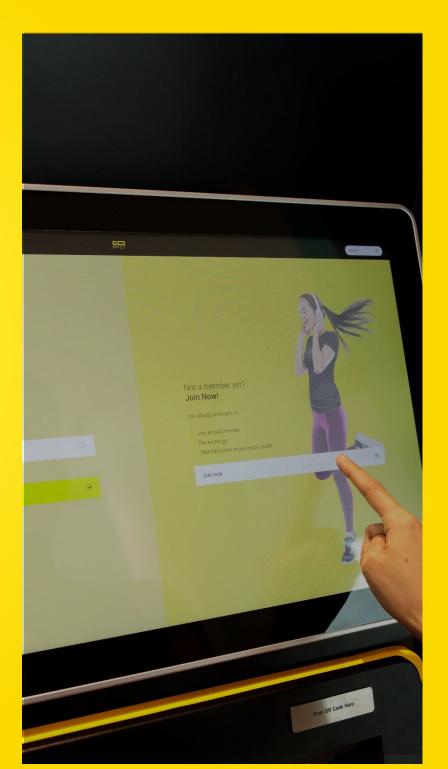




Relief muscle soreness and tensions with our massager



A self-use machine designed to measure health and fitness levels



Purchase new membership online via the GoFit kiosk



# OUR SIGNATURES

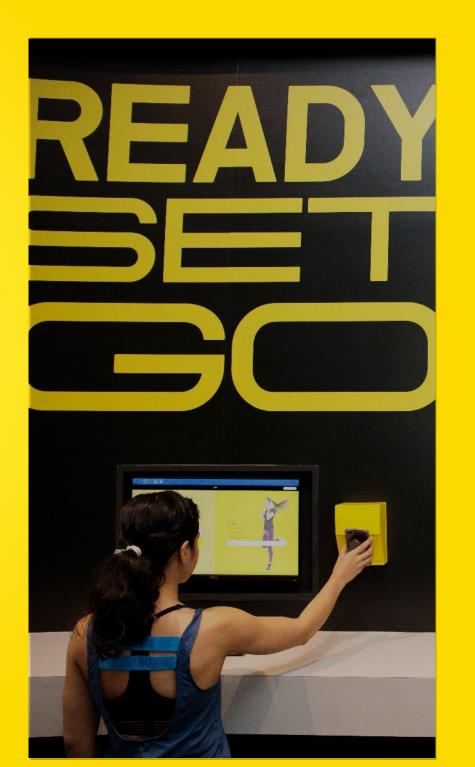




Female only workout zone



Vending machine – F&B, accessories, towels and padlocks



Self-service membership management system - membership account management, upgrade,





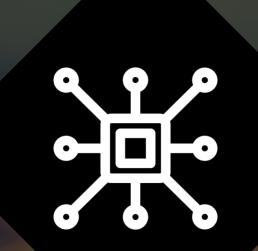
GoFit opened its first location in Malaysia in 2019 which has become an immediate success

The member feedback has been better than expected with particular emphasis on the ease of access, incredible equipment and the simple to use technology

Recognizing that we had created a winning formula has spurned growth across all markets



# WHY GOFIT











TECHNOLOGY DRIVEN

**INCLUSIVE** 

PART OF A GLOBAL TEAM WITH A PROVEN TRACK RECORD DEVELOPMENT OPPORTUNITIES

UNPARALLELED BUSINESS SUPPORT

## TECHNOLOGY DRIVEN

At the heart of GoFit is the technology leveraged to create an engaging, efficient and seamless experience for our members. Through intelligent builds and careful selection of platforms, we are also able to provide data driven tools that provide comprehensive remote management capabilities

#### DIGITAL MARKETING Comprehensive digital marketing strategy to launch and retain members (website, social, online ads) REMOTE KIOSK VIRTUAL GROUP FITNESS Mobile unit, with join online 0000 Virtual group fitness feature with fixed function schedule and on-demand options MEMBERSHIP SYSTEM Purchase membership online, **MYGOZONE** personal account management Private training zone with a feature to cast workout programmes from your device to a large screen **MOBILE APP CASHLESS VENDING** Feature packed with MACHINE digital access, club finder, custom rewards, push notifications, digital Fit Øuesi referrals, NPS MASSAGER **FITOUEST**

The perfect post workout relief,

for rest and rehabilitation

Health, fitness and body

composition analysis

# INCLUSIVE

GoFit is unique in its message of inclusive exercise for absolutely everyone, providing facilities and experiences for a range of exercisers, from the newbie to the regular gym-rat



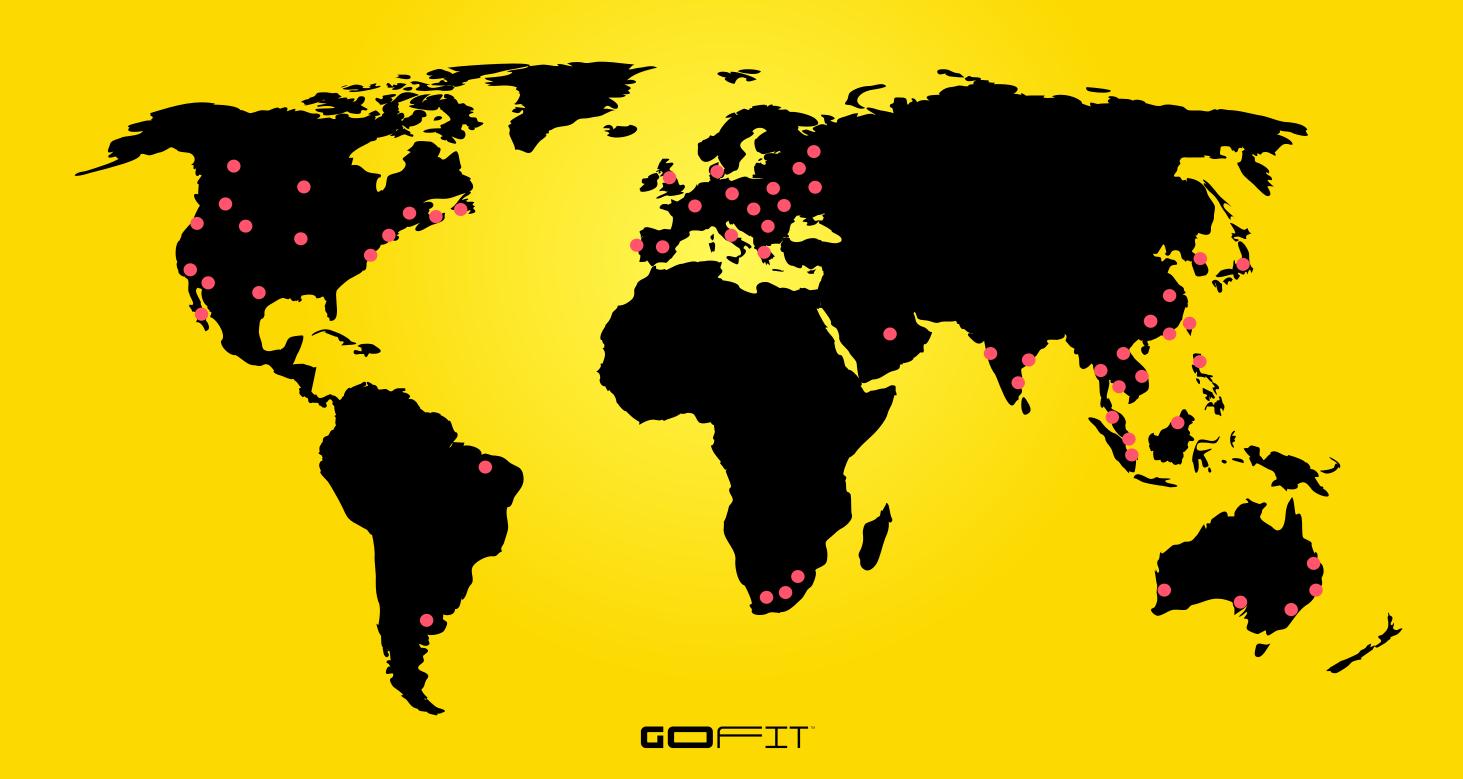
# PART OF A GLOBAL TEAM WITH A PROVEN TRACK RECORD

GoFit was created by global fitness industry professionals with a wealth of experience that was the cornerstone of creating a truly global HVLP brand. We are part of the Evolution Wellness Group, the team behind some of the best known fitness and wellness brands in Southeast Asia



## DEVELOPMENT OPPORTUNITIES

As we continue our growth plans, a number of opportunities are available for developers to secure exclusive agreements. Early partners can benefit from an incomparable range of attractive markets, unlike other more mature brands



# UNPARALLELED BUSINESS SUPPORT

Our experienced team are always available to guide our partners through every aspect of the build and operational stages of your business. With hands-on experience across every discipline of the industry, there is no brand better placed to guide you to success

#### **BUSINESS PLAN**

The only way to know the success you can achieve is to have an achievable business plan supported by real data from industry experts

#### LEASE REVIEW

We'll provide the guidelines that will help to agree to a lease is consistent with industry norms

#### LAYOUT

Our layout plans will provide a real perspective of what your gym will look like, determine how much equipment you need and provide the information your contractor needs

#### SALES TRAINING

Everything you and your team need to know about selling gym memberships in the digital age!

#### **OPERATIONAL TRAINING**

We provide comprehensive, in-club training to ensure you get the best from a streamlined operating model









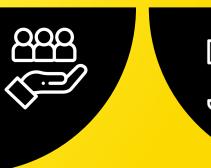






















#### PROJECT MANAGEMENT

A great tool that will help you to ensure alignment of all the moving parts necessary to build your business

#### **PROCUREMENT**

Our pre-negotiated equipment supply agreements guarantee you get the best possible deal

#### **ONGOING** OPERATIONAL SUPPORT

Our support team have been in the industry for a long time, with global experience that can help you, regardless of where you are, in every aspect of your business

#### MARKETING SUPPORT

GoFit provides a suite of marketing tools and templates to help you create and maintain a successful business and keep you 'on-brand' Getting off to a great start is essential and our extensive launch plan will help you to create awareness of your new business and achieve sales before you even open



### MAINTAINING SUCCESS

GoFit utilizes a range of digital platforms that constantly and securely communicate with each other to provide a simple, seamless experience for your members whilst also providing you with all the necessary tools to remotely manage your business



Having the ability to keep your gym open 24 hours a day enables you to maximize revenues by attracting anyone to workout at any time – satisfying the needs of many

With controlled, low capital investment and efficiently low operating costs, GoFit gyms are designed to accommodate anywhere between 3 – 5 m<sup>2</sup> and achieve EBITDA margins of 30% and up!\*



The application of

technology and

intelligent builds

enables us to keep it

light so as to protect

the complexities of

people management

your costs and reduce

### THE GOFIT PARTNER





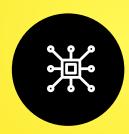
#### **TRUST**

Recognizes the benefits of joining a business with a team of experienced professionals that will support the brand every step of the way



#### A BELIEVER OF HIGH-VALUE, LOW-PRICE (HVLP) FITNESS MODEL

Believes in the HVLP model and vision to achieve affordable fitness to communities at large



#### **TECH SAVVY**

Digitally savvy with a desire to think outside the box and drive innovation



#### FINANCIAL RESOURCES

Have financial resources and strong business acumen



#### **ENTREPRENEURS**

Typically existing entrepreneurs and business owners that are looking to diversify their portfolios

# GETTING STARTED

01

#### MULTIPLE SIZES, MULTIPLE OPTIONS

With sizes ranging from 3,000 ft<sup>2</sup> to 12,000 ft<sup>2</sup>, GoFit initial investment costs range from between US\$100,000 to \$800,000

02

#### **UNBEATABLE EQUIPMENT COSTS**

We pass on the significant benefit of being part of a large group in order to secure the best possible equipment costs. As with all money related matters, we remain completely transparent.

#### **DEVELOPMENT COSTS**

03

License Fee USD 40,000

Estimated Initial Investment USD 100,000 - USD 800,000

Monthly Royalty USD 999

Fuss Free Fee USD 1,999

Includes:

Management Software, Mobile App, Web Page, Ad Templates, Integrations Software, Global Access, System Training



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# MANT TO KIND HONON HORE?

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