OUR MENU





Signature Chicken

Crispy Taters





Big Mary®Sandwich

Chicken Wraps



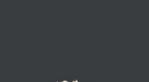
100% White Meat **Chicken Pop-Ins**[™]



Chicken Tenders



Tater Poutine[™]





Fresh Coleslaw

WANT TO LEARN MORE? CONTACT franchising@marybrowns.com



The material herein (whether or not it states any opinions) is for general information purposes only, and does not take into account your personal circumstances or objectives. Nothing in this material is (or should be considered to be) financial, investment or other advice on which reliance should be placed. No opinion given in the material constitutes a recommendation by the author that any particular investment, security, transaction or investment strategy is suitable for any specific person. Although the information set out in this marketing communication is obtained from sources believed to be reliable, the author does not guarantee its accuracy or completeness. All information is indicative and subject to change without notice and may be out of date at any given time. The author shall not be responsible for any loss that you may incur, either directly or indirectly, arising from any investment based on any information contained herein.



Presenting the Mary Brown's Opportunity









Meet MARY **BROWN'S**



Mary Brown's is the largest Canadian quick serve chicken restaurant.

Mary Brown's Chicken & Taters started in St. John's, Newfoundland & Labrador in 1969. For 50 years, our menu has been Made Fresh from Scratch[™]. That's simply how we do things, always have, always will. We prepare our food in small batches, made to order for our Guests. No fillers, no fuss, just real food. The result is juicy, mouth-watering Chicken and crispy Taters, plus a whole lot more!

Our reputation for delicious food and exceptional Guest service is the reason we are one of the fastest-growing franchises in Canada.



rave

OUR STORES



WHY CHOOSE **MARY BROWN'S?**

Established in Canada in 1969





Made Fresh from Scratch[™] Chicken and Taters



Unique, Proprietary **Cooking System**

Member of the **Canadian Franchise Association for** almost 40 years

FINANCIAL REOUIREMENTS



Continuous Same Year-over-Year

Growth to 300 Locations by 2022

Winner of Canadian Franchise Association 'Franchisee Choice Award' 9 years consecutively

Member of the International Franchise Association

sq. m. Į. m. . m.	royalties 5%	MARKETING & ADVERTISING I =4%	MINIMUM STORES

RESTAURANT MODELS

Flagship Store: 2,200-3,000 sq. ft./204-279 Full Store: 1,800-3,000 sq. ft. /167-279 sq Express Model: 600-900 sq. ft./56-84 sq. Store Sales Growth & **Average Unit Volume**



Over 160 Locations in Canada. Projected



Leveraging Technology to Optimize Results





FRANCHISING

DEVELOPMENT & FRANCHISE FEE

Negotiable

OUR SUPPORT

A strong and passionate dedicated team provides leadership and support across all functional areas, ensuring you receive everything you need for success.

REAL ESTATE, CONSTRUCTION AND DEVELOPMENT

From demographic research to location selection, through design and management of construction, our in-house team is with you every step of the way.

PURCHASING

Our Purchasing team ensures that the highest quality products are available chain-wide for all Mary Brown's menu items, keeping abreast of market conditions and industry trends.

TRAINING

Our Training team provides a complete and comprehensive 3-week training program and access to a 24/7 online training portal for Franchisees and staff. Our team will also provide pre and post store opening support.

OPERATIONS

Our Operations team provides continuous support and guides Franchisees in the implementation and execution of standards and procedures.

MARKETING

Our Marketing team delivers high impact multi-media national marketing campaigns as well as location-specific programs for targeted promotions.

FINANCING

Our Associates can connect you with an expert group of Banking and Business Advisors to assist with financing, loan inquiries and the preparation of a business plan.