# BRAND

# PHO S

**DECEMBER 2022** 

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# **Founder's Story**





Là thế hệ thứ 3 trong gia tộc có truyền thống phở, hai anh em Nguyễn Tự Tin & Nguyễn Tiến Hải đã trở thành cặp đôi đạt giải Hoa Hồi Vàng (2019 & 2020) dành tặng người nấu phở ngon do báo Tuổi Trẻ tổ chức hàng năm. Với sự ra đời của Phở 'S, chúng tôi mong muốn mang phong vị và văn hoá phở truyền thống Việt Nam vươn xa, đến mọi ngả đường thế giới....



# **Pho'S Story**

### Pho is the source and soul of our extended family.

- In 1982, my grandfather Mr. Tran Cuong, opened a famous Pho restaurant in Ha Nam Nam Dinh.
- In 1992, he stopped selling Pho and moved with his family to Saigon to start a business. My mother Mrs. Tran Thi Lan, although she has good fortune in business, she still maintains the traditional profession. I practice my skills constantly, sending that "love" through delicious meals to her husband and children. My poetry is associated with this flavor because "as soon as we stop milking, we eat Pho".
- In 2012, the third generation was the eldest son Nguyen Tu Tin, and the second son Nguyen Tien Hai. Domestic people, those who come to the US, themselves study and work part-time at restaurants and eateries and fall in love again with the profession of Pho.
- In 2019, we launched the first Pho dish combined with Sam Quoc Bao Vietnam. The brand is a big explosion during the Covid pandemic when serving thousands of delicious and nutritious bowls of Pho every day, joining hands to protect the health of Vietnamese people. The brand is honored to be voted as the top 1 "Most favorite Pho brand for 2 consecutive years 2019 - 2020", Hoa Hoi Vang 2019 (Nguyen Tien Hai), Hoa Hoi Vang 2020 (Nguyen Tu Tin).



# Vision – Mission – Core Values

### Vision:

Become a brand ambassador of Vietnamese noodle culture around the world.

### **Mission:**

Bringing the most delicious, nutritious and delicious Vietnamese pho cuisine and culture experience to global consumers, serving as a bridge to introduce and connect Vietnamese culture, tourism and agriculture with the world.

### Value:

- Love and preserve traditional cultural values of the nation.
- Always care, share, connect, spread health benefits to everyone.
- Towards excellence, flexibility and creativity in work.
- Always committed and towards sustainable development.



# **Unique Selling Point (USP)**



### Broth is stewed in a nourishing pot



# **Brand Positioning**

### **CUSTOMERS**

- Family, office worker, middle income or higher
- Foreigners (Korea) in Phu My Hung area near the restaurant



# POSITIONING

- Pho'S is a chain of Pho franchises in Vietnam and internationally. Pho is oriented towards good health, imbued with national culture, in accordance with the style of nutrition.



# **Brand Personality**

DYNAMIC, CREATIVE LIKE EXPERIENCING THE NEW ELEMENT

SOCIABLE, SATISFIED

TOWARD THE FUTURE

### LOVE TRADITIONAL VALUES

### **POSITIVE VALUE**



# **Product lines of Pho'S**

Phở niêu



"Phở 'S hòa quyện tinh tế các nguyên liệu tươi sạch được tuyển chọn: Xương ống bò tươi, sá sùng, đẳng sâm, hoa hồi, thảo quả, gừng sẻ, quế chi... Mang đến hương ự thơm ngon, bổ dưỡng."



# **Product lines**



### MÓN ĂN

Phở Niêu 'S

Phở bắp hoa Phở sốt vang Phở tái lăn

Phở bò (nước)

Size

Phục vụ bằng niêu sứ dưỡng sinh.

Phục vụ bằng niêu sứ dưỡng sinh.

Phở Niêu sườn bò

Có sâm tươi, tái, nạm, gầu, gân, viên, đuôi.













JIZC	
S	1 topping
Μ	2 topping
L	3 topping
Toppings: Tái,	nạm, gầu, gân, viên, đuôi.
Phở (khô) Toppings: Tái v Toppings: Gà	/à viên
Phở gà (nư <sup>Size S M L</sup>	វớc)
Phở chiên	nhông

### Phở chiên phồng Thịt thêm Bánh phở thêm Trứng onsen

# ĐỒ UỐNG



125K

125K

85K

85K 79K

45K 65K

85K

75K 65K

45K

65K 85K

75K

35K

10K

15K

\_ \_ \_

Cà phê đen Cà phê sữa

Trà đào Trà chanh

Nước mơ Nước sấu

Trà thảo mộc Trà tắc xí muội

Pepsi, Fanta Bia Saigon

Nước suối Dừa tươi

### KHAI VI



20K / phần / 2 cuốn
35K / phần
35K / phần
30K / phần / 2 cái
25K / phần

DO VIEN CHIEN

TRÁNG	MIỆNG
	Bánh Flan

Granola Sữa chua

25K
30K
30K
30K
30K
30K
30K
30K
20K
30K
10K
30K









